LYON METAL PRODUCTS, INCORPORATED

GENERAL OFFICES LYON AURORA, ILLINOIS

October 1, 1946

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TO ALL LYON DEALERS

Subject: Improved Designs - Revised Prices

You will be interested in the information regarding design improvements which we are giving you in this letter. Lyon's policy is one of continued study of its products to improve design and appearance, broaden the application of the product, to increase consumer acceptance and to increase dealer sales.

It is now possible for us to actually put some of these improved designs into production so that you will immediately begin to receive the benefits of these revisions.

Here is a summary of these changes which have been made in the following products:

WORK BENCHES

Bench Legs — Design has been changed from a straight leg to a flared leg — and with the advantage that the foot of the leg does not project beyond the edges of the top.

Shelf — Our full and half depth shelf are now replaced by a single three-quarter depth shelf including an integral stringer. The new shelf allows sufficient space for storage and being only three-quarter depth allows ample leg room and working space. This also reduces inventory, eliminating the need of stacking two types.

Drawer Units — These will still be supplied as single, two and three drawer units, designed to fit Lyon steel benches, wood top benches, tool stands, etc.

Drawers now operate on roller bearings for easy action and each drawer includes an interior sliding tray. All are equipped with padlock attachment (padlock not furnished).

Portable Bench — Improvements mentioned above are all incorporated into this bench. The legs with casters are straight and the other legs are of our new flared design.

Gas and Arc Welding Benches — The lower, full depth shelf has been replaced by a half depth shelf to allow working room, and it is equipped with compartments to hold welding rod stock.

TOOL STANDS

These will continue to be supplied in two sizes, our present size of 20" x 28" x 34" and a larger size, 24" x 36" x 34". All drawer units have the same improvements as the bench drawer units.

To save space in stocking and in shipment, these stands will now be shipped knocked down, with the single drawer already attached to the top tray and the two and three drawer units assembled ready for quick attachment to the top tray.

SHOP DESKS

All standing models with the exception of the cabinet type, have an improved tapered leg design with an improved glide type foot.

ASSEMBLER'S BENCH BIN

This unit has been improved to increase efficiency in handling small parts, and in answer to many requests from users, has been changed to a new size, 16-1/4" wide,

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8" deep, and 12-1/2" high, with eight hopper bins instead of twelve. The depth of each bin has been increased one-third to give added capacity per opening.

The above changes and improvements are being put into effect starting with shipments in late September and progressively through October and November. You will continue to order by your present catalog numbers, but will receive the new improved products as the changes are made in our production line.

These improvements have been accomplished without price changes in most products or with resulting decreases and only a few increases. These changes are tabulated below and until we reprint and issue a new price list, we request that you change all price lists in your organization to the correct new prices as follows:

Catalog Page	Price List Page	Product	Product Number	New List Price
6	3	2 Drawer Unit	2375-11	13.10
6	3	3 Drawer Unit	2375-12	17.40
8	3	Assembler's Bench Unit	2963	5.35
12	3	Tool Stand	2969-11	6.55
"	"	" "	2969-12	5.65
"	"	" "	2969-13	8.65
"	"	" "	2969-14	7.25
"	"	" "	2969-15	9.40
"	"	" "	2969-16	8.25
"	"	" "	2969-17	11.30
"	"	" "	2969-18	9.75
"	"	" "	2970-11	10.55
"	"	" "	2970-12	9.60
"	"	" "	2970-13	12.40
12	4	Tool Stand	2970-14	11.20
"	"	" "	2970-15	13.95
"	"	" "	2970-16	12.80
"	"	" "	2970-17	15.10
"	"	" "	2970-18	13.50
"	"	" "	2970-23	19.35
"	"	" "	2970-24	22.20
"	"	" "	2970-25	23.65
"	"	" "	2970-26	26.40
18	6	Shop Desk - Standing Type	2131-12	22.95

The above prices should be shown on your new orders, and as shipments are made of the new design, our invoices on your old orders will be on the basis of these new prices.

Further design improvements will be announced as fast as they can be put into production, in line with our continuing policy of making every Lyon product more saleable by our dealers and more efficient in use by your customers.

Do not expect to see these design changes appear in any of our current catalogs or literature. These changes will appear in a new and comprehensive postwar catalog, but the issuing of this will have to be deferred indefinitely because of the critical paper shortage and manpower shortage in the printing industry.

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